



CrossBorder

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Investment abroad

Good products do not only sell at home. However, a presence abroad often requires more than just an agent based in the market.

Whether the most favourable presentation of a company abroad is in the form of a representative office, a marketing subsidiary or a service company, an assembly unit, production or research facilities, depends entirely on the specific requirements.

In some cases a secured cooperation arrangement including the transfer of know-how might suffice.

In any case, however, the expense and the risk involved in any cross-border expansion are higher than at home – different language, culture and market patterns on the one hand and unfamiliar legal framework on the other.

The management can safeguard against avoidable risks by using competent advisors thus increasing the prospects of success in its international venture.

We have a solution for you.

The package includes:

- opening representative offices and branch offices
- setting up subsidiaries
- entering into joint ventures
- taking over foreign companies
- purchasing real estate abroad
- starting up production facilities abroad
- developing projects and BOT models
- setting up cooperation ventures
- transferring know-how
- financing of foreign projects

How this benefits you:

- receiving advice throughout the projects phase
- benefiting from experience gained in many fields
- profiting from well-trying contract models
- availability of flexible assistance with negotiations
- ability to conduct negotiations in several languages
- foreign lawyers based in our office
- some 200 ALLIURIS members in Europe
- cooperation partners in the world's key markets



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HANNOVER

HERFURTH & PARTNER
Rechtsanwälte GbR
Luisenstraße 5
D – 30159 Hannover
Fon ++49-511-30756-0
Fax ++49-511-30756-10
(International Office)

MÜNCHEN

HERFURTH & PARTNER
Rechtsanwälte GbR
Karlsplatz 7 (Stachus)
D – 80335 München
Fon ++49-89-3090 589-0
Fax ++49-89-3090 589-11

GÖTTINGEN

HERFURTH & PARTNER
Rechtsanwälte GbR
Nikolausberger Weg 44
D – 37073 Göttingen
Fon ++49-551-22711
Fax ++49-551-25182

BRUSSELS

HERFURTH & PARTNER
Rechtsanwälte GbR
Avenue Ptolémée 12, bte 1
B - 1180 Bruxelles
Fon ++32 2 375 16 14
Fax ++32 2 374 42 51
(ALLIURIS Office)

WEB

www.herfurth.de
info@herfurth.de

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ALLIURIS GROUP
ALLIANCE OF
INTERNATIONAL
BUSINESS
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